

KG Enterprises

A Company Overview

Who are KG Enterprises

KG Enterprises, a small limited company, provides consultancy and operational supply chain support to clients in the IT, computing & telecoms sectors.

- Specialising in Logistics Review
 - Process Re-engineering
 - Sub-contract selection & management
 - Working within “high-tech” industries
 - Optimising non-core activities
- Broad-based, in-depth expertise
- Providing focussed management of your supply chain

Team Strengths

- Open, Flexible Approach
- Broad breadth and In-depth experience
- Multi-discipline
- Ready access to additional industry expertise
- Ready availability of industry related resource
- Emphasis is on the solution, not the proposal

Out-sourcing, sub-contracting, vendor management

CONSULTANCY SERVICES

What can KG Enterprises add

- Preparation of Business Case
- Preparation of RFQ or ITT
- Qualification and Selection of Suppliers
- Preparation of Service Level Agreements or Contracts
- Preparation of documented Key Performance Indicators (KPIs)
- On going management, control & Review

Elective Process

- You decide the scope
 - Start with review
and end there
 - Have the business case prepared
for internal presentation
 - Use KG Enterprises for Vendor Qualification
but retain control of vendor selection
 - Have KG Enterprises prepare SLAs/KPIs
 - Ongoing, have KG Enterprises manage the
vendor

Business Case

- Working with you, KG Enterprises will
 - Review the current operation
 - Document the process
 - Identify cost savings
 - Document costs
- Prepare the Business Case for approval
- Support in the presentation of the Business Case

Invitation To Tender

- K&G Enterprises can prepare a full ITT for approval or...
- Work with you in the preparation of an ITT
- Help in the selection of a target audience
- Manage the ITT Process
- Pre-process all responses

Qualification of Suppliers

- To “qualify” suppliers, KG Enterprises will
 - Assess all ITT responses and
 - Recommend “fit”
 - Identify strengths
 - Evaluate weaknesses
 - Produce a “shortlist” of potential suppliers
 - Conduct Vendor Audits
- KG Enterprises will then support you, the client, in the decision-making process

Qualification of Suppliers

Although KG Enterprises can, and will, assist in all stages of the vendor selection process...

- ...the final decision on Vendor Selection will remain the responsibility of the client...
- ...but supported by KG Enterprises, who will be happy to make all necessary recommendations.

SLAs and KPIs

- KG Enterprises can either prepare, or contribute to the preparation of, a full Service Level Agreement (SLA) - documenting the operational inter-actions
- KG Enterprises will identify and recommend the KEY PERFORMANCE INDICATORS (KPIs) used to measure day-to-day and on-going performance against the SLA

On-going Management

- Acting in role of Principal Supplier
 - Monitor all supplier performance against SLA
 - Provide weekly/monthly/periodic reporting
 - Provide Escalation Management
 - Corrective Action
 - Resolution Monitoring
 - Failure Analysis
 - On-going Operational Review and Business Development

Logistics and Supply Chain Management

OPERATIONAL SUPPORT

Operational Support

KG Enterprises can provide the resource and expertise to provide full operational support or to assist your existing team in the delivery of service..

- Spares Planning
 - Systems, systems support
 - Planning staff, staff training
 - Process improvement
- Vendor Management
 - Warehouse and distribution management
 - Inventory management
- Repair Management

Client References

- Available on Request

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